

Valiani Products Training Schedule 2024

Below is an overview of the training program for 2024.

A training session of Valiani products will be split into two parts, when Salespeople and technicians will attend the same course:

- A technical part, which focuses on all technical matters;
- A part of sales support, to go through the various market segments and to share the key takeaways of every Valiani machine.

in case of exclusive training for technicians the course will be predominantly technical.

The training course for techs generally will last 5 days - from Monday to Friday, see the schedule below, and 3 days for Salespeople.

Valiani product training will be held at our **Experience Centre** located in Certaldo, starting at 9:00 am and ending at around 6:00 pm.

The course and documentation are provided in English.

Travel expenses and hotel accommodation are not borne by Valiani.

<u>Monday</u>	<u>Day 1</u>	<u>Agenda W/O Sales</u>	<u>Involved</u>	<u>Location</u>
	8,30-9,00	Registration	ALL	Experience center
	9,00-9,30	Welcome - Valiani	ALL	Experience center
	9,30-10,00	Introduction (Who is who)	ALL	Experience center
	10,00-11,00	Product portfolio presentation	ALL	Experience center
	11,00-11,15	Break	ALL	
	11,15-12,15	Tools & Applications	ALL	Experience center
	12,15-13,00	Option list and Configuration	ALL	Experience center
	13,00-14,00	Lunch	ALL	<i>Buffet/Petrol Station</i>
	14,00-14,30	OmniaSite Preparation	TECH	Experience center
	14,30-15,00	Omnia Assembling	TECH	Experience center
	15,00-15,30	Safe Mats/Barriers Assembling	TECH	Experience center
	15,30-16,00	Omnia Preliminary Check	TECH	Experience center
	16,00-16,15	Break		
	16,15-16,45	Invicta Site Preparation	TECH	Experience center
	16,45-17,15	Invicta Assembling	TECH	Experience center
	17,15-18,15	Plant tour	ALL	HQ-Production
	20:00:00	Dinner	ALL	

Tuesday**Day 2**

8,45-9,00	Check-in		Experience center
9,00-9,30	Optima/Integra Site Preparation	TECH	Experience center
9,30-10,30	Optima/Integra Assembling	TECH	Experience center
10,30-10,45	Break		
10,45-11,15	Software Instalation	TECH	Experience center
11,15-11,45	OptiCrop and camera calibration	TECH	Experience center
11,45-12,15	Plug-in Installation	TECH	Experience center
12,15-12,30	SW Update & FW Update	TECH	Experience center
12,30-13,00	Trouble shooting	TECH	Experience center
13,00-14,00	Lunch		<i>Buffet/Petrol Station</i>
14,00-15,00	T90TAN Calibration	TECH	Experience center
15,00-15,45	TCREAS Calibration	TECH	Experience center
15,45-16,00	Break		
16,00-17,00	TOSC Calibration	TECH	Experience center
17,00 - 18,00	TKISSCUT Calibration	TECH	Experience center
20:00:00	Dinner	ALL	

Wednesday**Day 3**

8,45-9,00	Check-in		
9,00-10,30	VERSATOOL (90°-45°)Calibration	TECH	Experience center
10,30-10,45	Break		
10,45-11,45	CYAN (Bevel) Calibration	TECH	Experience center
11,45-12,30	TOSCX Calibration	TECH	Experience center
12,30-13,00	Pen Tool Calibration/Other i-heads	TECH	Experience center
13,00-14,00	Lunch		<i>Buffet/Petrol Station</i>
14,00-15,00	Tool Lenght Cal. Integra	TECH	Experience center
15,00-15,45	Spindle Calibration	TECH	Experience center
15,45-16,00	Break		
16,00-16,30	Preliminary Operations (Integra)	TECH	Experience center
16,30-17,00	Cutters/SW Archive	TECH	Experience center
17,00-18,00	Basic Maintenance	TECH	Experience center
20:00:00	Dinner	ALL	

Thursday**Day 4**

8,45-9,00	Check-in		
9,00-10,00	Folding/Corrugated Board	TECH	Experience center
10,00-11,00	GreyBoard-Honeycomb	TECH	Experience center
11,00-11,15	Break		
11,15-12,00	PVC	TECH	Experience center
12,00-13,00	PLEXI/D-BOND	TECH	Experience center
13,00-14,00	Lunch		<i>Buffet/Petrol Station</i>
14,00-15,00	Adhesive/Vynil	TECH	Experience center
15,00-16,00	C/M Det. on Printed materials	TECH	Experience center
16,00-16,15	Break		
16,15-18,00	Application of the previous notions	TECH	Experience center
20:00:00	Dinner	ALL	

Friday

Day 5

8,45-9,00	Check-in		
9,00-10,00	Q&A	TECH	Experience center
10,00-11,00	Survey	TECH	Experience center

NOTE: All technical information, provided by Valiani during a technical and commercial training, is considered to be confidential and may not be disclosed to any third party.

We hope to welcome you or someone from your team.

Thank you for your interest and support to all Valiani products.

The Valiani Team.

