

Valiani Products Training Schedule 2023

Below is an overview of the training program for 2023.

A training session of Valiani products will be split into two parts:

- A technical part, which focuses on all technical matters;
- a part of sales support, to go through the various market segments and to share the key takeaways of every Valiani machine

The training course will last 3 days - from Tuesday to Thursday, see the schedule below.

Valiani product training will be held at our Demo Centre located in Certaldo, starting at 9:00 am and ending at around 18:00 pm.

The course and documentation are provided in English. Travel expenses and hotel accommodation are not borne by Valiani.



Day 1 Tuesday

9h – 18h00

8,45-9,00	Registration	ALL	Experience center
9,00-9,30	Welcome - Valiani	ALL	Experience center
9,30-10,00	Introduction (Who is who)	ALL	Experience center
10,00-11,00	Product portfolio presentation	ALL	Experience center
11,00-11,15	Break	ALL	Experience center
11,15-12,15	Tools & Applications	ALL	Experience center
12,15-13,00	Option list and Configuration	ALL	Experience center
13,00-14,00	Lunch	ALL	Buffet/Petrol Station
14,00-14,45	Basic Demo - Invicta	ALL	Experience center
14,45-15,30	Basic Demo - Optima	ALL	Experience center
15,30-15,45	Break	ALL	Experience center
14,45-16,30	Basic Demo - Integra	ALL	Experience center
16,30-17,15	Basic Demo Omnia	ALL	Experience center
17,15-18,00	Plant tour	ALL	Production
20:00	Dinner	ALL	Borgobasso

Day 2 Wednesday

9h – 18h00

8,45-9,00	Check-in	ALL	Experience center
9,00-9,30	Preparation Site	Tech	Experience center
9,30-10,30	Hardware Installation	Tech	Experience center
10,30-10,45	Break	ALL	Experience center
10,45-11,15	Software Installation	Tech	Experience center
11,15-11,45	OptiCrop and camera calibration	Tech	Experience center
12,45-13,00	Tools Main Calibration	Tech	Experience center
0900-10,30	Market segments / catl intro / pricelist	Sales	Conference Room
10,30-10,45	Break	Sales	Conference Room
10,45-13,00	sales & marketing plan	Sales	Conference Room
13,00-14,00	Lunch	ALL	Buffet/Petrol Station
14,00-14,30	m3	ALL	Experience center
14,00-16,00	Hands-on learning on Omnia	Tech GR1	Experience center
14,00-16,00	Hands-on learning on IntegRa	Tech GR2	Experience center
16,00-16,15	Break	ALL	Experience center
14,00-16,00	Hands-on learning on Omnia	Tech GR2	Experience center
14,00-16,00	Hands-on learning on IntegRa	Tech GR1	Experience center
17,30 - 18,00	Q&A		
20:00	Dinner	ALL	Il Pino



Day 3 Thursday

9h – 18h00

8,45-9,00	Check-in	ALL	Experience center
9,00-10,30	Hands-on learning on Invicta	Tech GR1	Experience center
9,00-10,30	Hands-on learning on Optima	Tech GR2	Experience center
10,30 - 10,45	Break	ALL	Experience center
10,45-12,30	Hands-on learning on Invicta	Tech GR2	Experience center
10,45-12,30	Hands-on learning on Optima	Tech GR1	Experience center
12,30-13,00	Q&A service	ALL	Experience center
13,00-14,00	Lunch	ALL	Buffet/Petrol Station
14,00-15,00	Support and Spare parts policy	Tech	Experience center
15,00-16,00	Trouble Shooting and replacing main parts	Tech	Experience center
16,00-16,15	Break	ALL	Experience center
16,15-16,45	Assessment exam	ALL	Experience center
16,45-17,30	Conclusion	ALL	Experience center
20:00	Dinner for who stays	ALL	Vico Furbo

NOTE: All technical information, provided by Valiani during a technical and commercial training, is considered to be confidential and may not be disclosed to any third party.



COVID Safe Requirements, until further notice.

All participants are required to be COVID Safe to ensure the safety of the Valiani team and the other participants. This entails:

- You can present a vaccination certificate which proves that you have been fully vaccinated against COVID-19
- Or you can present a negative PCR test (taken max 72 hours before the start of the training)
- And declare to have no COVID-19 symptoms

We hope to welcome you or someone from your team.

Thank you for your interest and support to all Valiani products.

The Valiani Team.